

2024 Financial Advisors Payout



REVENUE CREDITS	PERSONAL	SHARED	REFERRED	BPB REFERRED
\$0 - \$249,260	48%	24%	40%	20%
\$249,261-\$373,890	53%	26%	44%	22%
\$373,891-\$498,520	58%	29%	48%	24%
\$498,521- \$623,150	62%	31%	52%	26%
\$623,151-\$747,780	67%	34%	56%	28%
\$747,780+	72%	36%	60%	30%

E f f e c t i v e P a y o u t

Revenue credits are defined as:

- 100% of net (through PWA grid) revenue generated from personal cases.
- 100% of net revenue generated from joint BPB cases (rep is allocated BPB portion).
- 50% of revenue from cases with PWA Advisor (Ex. Advisor and Producer would be allocated 50% each from revenue on a life insurance case from one of Advisor's clients.)
- 50% of revenue from cases with PWA/BPB cases. (Ex. Advisor and Producer would be allocated 50% of revenue towards grid on a life insurance case from a BPB client.)